

Message Text

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PAGE 01 STATE 059641

67

ORIGIN AID-50

INFO OCT-01 ADP-00 EA-04 IGA-02 EB-05 INR-09 INRE-00 L-03

/074 R

DRAFTED BY SA/ C: TFOLMSTED/ GKAMENS: MAE

03/30/73 EXT 23972

APPROVED BY A- AA/ SA: GAZIMMERLY

USDA/ EMS: CPENCE (DRAFT)

USDA/ EMS: DTIERNEY (DRAFT)

USDA/ EMS: LWALLACE (DRAFT)

EA/ TB: TBLEHA (DRAFT)

SA/ T: JKRUFELD (DRAFT)

SA/ PPB: WDOODY (DRAFT)

GC/ SA: HMORRIS (DRAFT)

EA/ LC: ERICHARDS(DRAFT)

GC: JMULLEN

COM/ PO/ SA: LHOOK

DESIRED DISTRIBUTION

2 D ACTION SAB INFO OFP FFP GC GCFLD GCSA CPOSA AGRIC NSC 50 P

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P 310040 Z MAR 73

FM SECSTATE WASHDC

TO AMEMBASSY PHNOM PENH PRIORITY

AMEMBASSY BANGKOK PRIORITY

C O N F I D E N T I A L STATE 059641

AIDAC

E. O. 11652 GDS

SUBJECT: RICE

REFS: (A) BANGKOK 4805 (B) TAIPEI 1872

(C) RANGOON 747

1. IN ORDER ASSURE MOST ADVANTAGEOUS TERMS TO U. S., NORMAL
PROCEDURE PROCURE RICE WOULD BE INVITATION TO BID. IN
SITUATION OF WORLD RICE SHORTAGE, TENDERS WOULD ORDINARILY
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BE INVITED FROM CODE 941 SUPPLIERS, INCLUDING THAILAND AND OTHER POSSIBLE RICE SUPPLIERS. EXCEPT FOR THAILAND, HOWEVER, OTHER SUPPLIERS ARE NOT NOW IN POSITION MEET CAMBODIAN NEEDS (SEE REFS B AND C). THEREFORE, NEGOTIATED PROCUREMENT FROM THAILAND APPEARS AS ONLY FEASIBLE COURSE OF ACTION OPEN TO US IF WE ARE TO MEET URGENT CAMBODIAN REQUIREMENTS ON TIMELY BASIS.

2. IN LIGHT REF A, IT NOW APPEARS RTG WILL NOT INSIST ON ADVANCE PAYMENT. LATTER PAYMENT PROCEDURE WOULD POSE TROUBLESOME PROBLEM FOR US AND IS LEAST DESIRABLE PROCUREMENT METHOD.

3. WE BELIEVE THAI CONCERN RE TIMELY AND FULL PAYMENT WOULD BE BEST SERVED BY AID DIRECT LETTER OF COMMITMENT TO SUPPLIER. WE STILL AMENABLE TO NORMAL LETTER OF CREDIT PROCEDURE, HOWEVER, IF THAT PREFERRED BY RTG AND/ OR GKR.

4. IF DIRECT LETTER OF COMMITMENT PROCEDURE ACCEPTABLE ESSENTIAL THAT SUCH ARRANGEMENT BE CLEARLY SPELLED OUT DURING NEGOTIATIONS AND INCLUDED IN CONTRACT AGREEMENT. ANY ASSISTANCE NEEDED BY MISSIONS RE MECHANICS OF DIRECT LETTER OF COMMITMENT WILL BE FURNISHED ON PRIORITY BASIS.
RUSH

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*** Current Handling Restrictions *** n/a

*** Current Classification *** CONFIDENTIAL

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